



INVESTMENTS

WE KNOW YOUR VALUE

CORPORATE BRIEFING SESSION

(2020-2021)

NOVEMBER 05, 2021

COMPANY HISTORY

786 Investments Ltd is a public listed company incorporated in Pakistan. The Company is registered as NBFC under the NBFC Rules, 2003. The Company has obtained the license to carry out Asset Management Services and obtained the license of Investment Advisory Services and under the NBFC Rules, 2003, and NBFC Regulation, 2008.

Commencement of Operations	January 1, 1993
Head Office	G3, BRR tower, Hassan Ali Street, Off I.I. Chundrigar Road, Karachi.
Major Investors	First Dawood Investment Bank Ltd.
	The Bank of Khyber
	BRR Guardian Modaraba
	Miss Tara Uzra Dawood
Market Share Price as on June 2021	PKR 10.42/-
Company Rating	AM-3

COMPANY PROFILE



100%

Public Listed Company

AM-3

Management Rating

930 Mn

Asset under Management

1k

Client Base

1

No. of Funds and Plans














INVESTMENT ADVISORY SERVICES

- The license to carry out “Investment Advisory Services” has been successfully renewed vide its letter No. SCD/AMCW/786IL/2020-109 dated November 12, 2020 with effect from May 26, 2019 and valid till May 25,2022. License shall further be renewable by the Commission for next three years, subject to the compliance of the NBFC Rules and the NBFC Regulations.
- As we have now the IAS License we have one Public unlisted Client and providing them non-discretionary advisory services.
- We are looking at this as a separate segment and hunting for the cliental.

COMPANY PERFORMANCE

Particular		Change %	30-Jun-21	30-Jun-20
			Rupees	
Management Fees	↓	-7.26%	8,836,778	9,566,707
Advisory fee	→	0%	1,111,112	1,111,111
Other Operating Income	↑	32%	3,740,722	2,835,672
Gross Revenue	↓	-13%	18,307,124	21,157,029
Administration & Operating Expenses	↓	-9%	(23,456,960)	(25,709,479)
Financial Charges	↑	23904%	(1,650,044)	(6,874)
Total Expenses	↓	-2%	(25,107,004)	(25,716,353)
Share of Associates' Profit/(Loss)	↓	-17%	8,322,872	10,007,405
(Loss)/Profit Before Taxation	↓	-5.66%	5,139,649	5,448,081
(Loss)/Profit After Taxation	↓	-17%	3,268,830	3,935,840

FINANCIAL HIGHLIGHTS

Particular		Change %	2021	2020
			Rupees In Million	
Authorized Capital		0%	200	200
Paid Up Capital		0%	149.7375	149.7375
Shareholders Equity		10%	230.1301	208.7028
Total Assets		9%	248.8764	227.8785
Short- Term Investment in Securities		-1%	22.1386	22.4283
Management Fees		-8%	8.8368	9.5667
Other Income		32%	3.7407	2.8357
Impairment Loss on Investments		0%	0	0
Profit/(Loss) Before Taxation		-5.66%	5.1396	5.4480
Taxation		24%	1.8708	1.5122
Profit/(Loss) After Taxation		-17%	3.2688	3.9358
Book Value Share		10%	15.3689	13.9379
Earning Per Share		-15.3%	0.22	0.26

FUND PERFORMANCE REVIEW

Fund Bench Mark Six Month average deposit rates of three (3) A rated schedules Islamic Banks or Islamic windows of Conventional Banks as selected by MUFAP.

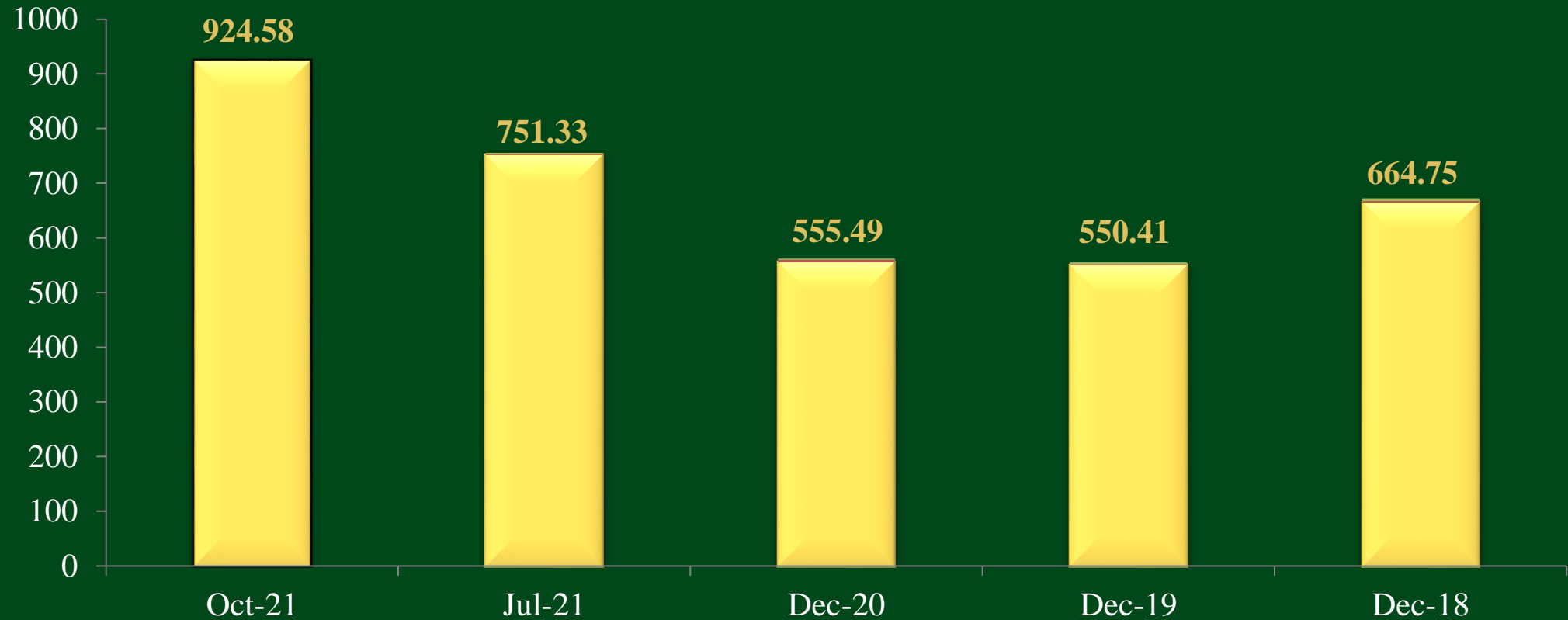
Fund Return				
Particulars		Change %	YTD Return	Bench Mark
June 2021	↑	64%	5.12%	3.11%
June 2020	↑	70%	10.93%	6.41%
Net Asset value				
Particulars		Change %	FY 2021	FY 2020
Net Asset value	↑	67%	746,107,123	445,691,772
NAV Per Unit	↑	0.98%	81.18	81.00

FINANCIAL HIGHLIGHTS

- The company has the same authorized & paid-up capital however, shareholders' equity has increased by 10.2%, which raises total assets by 9.2%.
 - **The raise in Shareholder's equity is due to the following reasons.**
 - 786 Investments Limited earned profit earned during the period 2020 & 2021
 - Injection of Director Subordinated Loan of PKR 22 Mn.
- The short-term investments have a decrease of 1% the amount is invested in Silk Bank TFC Unlisted the TFC are valued using prevailing MUFAP rate which 88.62% of the face value at the statement of financial position date.
- The company income which comprises of management fees decreased by PKR 0.7299 million, representing a 8% decreased in management fees because of redemption request received before the date of dividend.
- Simultaneously the administrative and operating expenses decreased by PKR 6.25 million representing a 19.55% decrease in administrative and operating expenses.
- There is no impairment loss on investment during the year. Other income also contributed to sustain the profits, which have Increases by 32% as compared to last year.
- Profit before tax has been decreased by **-5.66%**, profit after taxation calculated for the period is PKR 3.26 million which decreases by 17% as compared to last year.

786 SMART FUND ASSET UNDER MANAGEMENT (AUMs)

In PKR. Millions



786 SMART FUND INVESTMENT STRATEGY

Meet redemption needs
 Risk-averse investments
Prudent decisions
Protect unitholders
 Strategic
 Healthy liquidity
 Reliable
 Steady profit
 Profit
 Stakeholders
 Trustworthy
 Fund manager of
 choice

786 Smart Fund	
Assets Allocation October 2021	
Bank Balances	58.40%
TDR	11.33%
Commercial Paper	12.68%
Investment in Debt Securities'	5.60%
Other Assets	0.65%
Assets Rating June 2021	
AA	79.36%
AA-	3.54%
A+	16.24%
Unrated	0.86%

QUESTION & ANSWER
SESSION

THANK YOU