

# DAWOOD CAPITAL MANAGEMENT LIMITED

**TREASURE CHEST - JULY 2012** 

### **PAKISTAN ECONOMIC UPDATES**

#### **Economic Review**

The economy took a breath after statistics showed a decent reduction in inflation by 9.6% on YoY basis. The monthly decline was due to reduction in petroleum and gas prices. This gives the chance to state bank to lower the interest rate in the upcoming month. Figures of last year turned out positive on the remittances side while there was a current account deficit as export grew meagerly while there was an increase in the imports. Foreign reserves gained strength after the release of Coalition Support Fund \$1.17 billion. The credit rating agency, Moody's downgraded Pakistan's sovereign rating to its lowest level ever, citing a worsening current account balance, foreign exchange reserves, and looming payments to the International Monetary Fund.

#### Stock Market Review

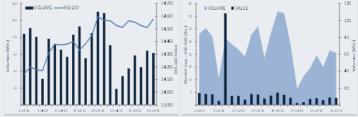
KSE-100 index made an energetic start in the new fiscal year with a gain of 5.6%, closing at 14,577 level. The FPI also surged from net outflow of \$1.09mn in June 2012 to net inflow of \$2.02mn in July 2012 indicating improvement in foreign investors' confidence in the local market. At times political fight between the parliament and judiciary kept the market low. The political situation again took center stage as the Supreme Court issued notices to the new prime minister

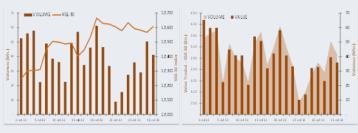
to write the letters to Swiss authorities against President. After an apology made by US over Salala incident that took the lives of dozens of Pakistani soldiers on Pak Afghan border, the opening week remained well positive. United States has also agreed to release promised finances under the Coalition Support Fund agreements to the country. Oil sector rebounded after improving international oil prices. In the upcoming days we expect the market to remain buoyant on the back of expected strong corporate results, especially in the cement and banking sector scrips.

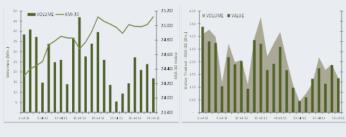
#### **Money Market Review**

SBP conducted T-bills auction twice during the month with target of PKR~500bn. The latest cut-off yields were: 03-months: 11.8283%, 06-months: 11.8745% and for 12-months: 11.8894%. During the month the announcement of CPI inflation came much lower thereby causing further downward adjustment in the long end yields. PIBs auction on July 18, raised PKR 51.00 billion against a pre-auction target of PKR 30 billion. We expect the yield in the market to go down before the announcement of next monetary policy as chances are that the central bank will ease the discount rate.

STOCK MARKETS STATISTICS								
Indices	Jul-12	Jun-12	Return	Avg. Vol.	Avg. Val.		Jul-12	Jun-12
KSE-100	14,577.00	13,80141	5.62%	67.84	4.65	Avg. Vol.	90.14 M	79.72 M
K SE-30	12,607.26	11,922.13	5.75%	39.61	2.49	Mkt. Cap.	PKR 3.72 T	PKR 3.52 T
KM I-30	25,121.52	23,763.15	5.72%	26.04	1.81	FIPI	\$31.12 M	\$-108.08 M
All-Shares	10,264.58	9,708.31	5.73%	90.14	3.40	6M KIBOR	12.01%	12.01%

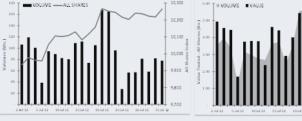












INVESTMENT COMMITTEE				
Tara Uzra Dawood	Chief Investment Officer			
Syed Kabiruddin	M ember			
M uhammad Abbas	Fund M anager Fixed Income			
M uhammad Aslam	Assistant Fund Manager Equity			
Zeeshan Swalaheen	Research Associate			

	COTT-OFF THIRMED OF FORES						
	Business Day	Business Hours	Cut-Off Timings				
DMMF	M onday- Friday	9:00 AM - 5:00 PM	9:00 AM - 5:00 PM				
á	Saturday	9:00 AM - 1:30 PM	9:00 AM - 1:30 PM				
JI O	M onday- Friday	9:00 AM - 5:00 PM	9:00 AM - 12:00 PM				
•	Saturday	9:00 AM - 1:30 PM	9:00 AM - 12:00 PM				

#### DAWOOD CAPITAL MANAGEMENT LIMITED

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# **PREMIER SAVINGS PLANS FOR INDIVIDUAL INVESTORS**

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# DAWOOD INCOME FUND

**TREASURE CHEST - JULY 2012** 

1 Month

-41.64%

FUND STATISTICS				
Name of Fund	Dawood Income Fund (Formerly Dawood Money Market Fund)			
Structure	Open End			
Industry Category	Income			
Benchmark	Avg. 6 Month KIBOR			
Trustee & Custodian	MCB Financial Services Limited			
Auditor	Ernst & Young Ford Rhodes Sidat Hyder			
Registrar	Gangjees Registrar Services (Pvt.) Ltd.			
Legal Advisor	Bawaney & Partners			
Launch Date	19-May-2003			
Listing	KSE			
Duration	Perpetual			
Management Fee	1.00% per annum			
Sales Load	1% Front End			
Pricing Mechanism	Forward			
Leverage	Nil			
Risk Profile	Medium			
AMC Rating	AM3- by PACRA			
Stability Rating	A (f) by PACRA			

PERFORMANCE STATISTICS							
Net Assets	PKR 378.9	8 Mn					
NAV	PKR 68.603	31					
Wt. Avg. Time To Maturity	0.32 Years						
Standard Deviation	N/A						
Sharpe Ratio	N/A						
Information Ratio	N/A						
VAMI	0.96						
DETUDNO	II. 2042	I 2042					

RETURNS	Jul-2012	Jun-2012
DIF (DMMF)	-41.64%	41.80%
Benchm ark	12.01%	12.03%
Alpha	-53.65%	29.77%

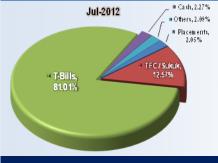
# HISTORIC RETURNS 3 Months | 6 Months | YTD -2.60% | -11.08% | -41.64%

#### INVESTMENT OBJECTIVE

To preserve the investor's capital while providing a return greater than that offered by other investments of similar risk profile through investments in a portfolio of money market instruments.

ASSET MIX	Jul-2012	Jun-2012
Placements	2.05%	6.52%
TFC / Sukuk	12.57%	12.87%
T-Bills	81.01%	75.61%
Cash	2.27%	3.13%
Others	2.09%	1.87%

CREDIT QUALITY	Jul-2012	Jun-2012
AAA	81.01%	75.61%
A-	6.04%	5.73%
BBB-	3.66%	4.40%
< BBB-	3.06%	7.48%
Unrated	1.87%	1.78%





Unrated	<b>1.87</b>	%	I.J. 2042					
< BBB-	3.0	06%	Jul-2012					
ввв-	3	3.66%						
A-		6.04%						81.01%
AAA				_		_		31.017
222						-		
C	<b>1</b> % <b>7</b> %	14% 219	6 <b>28</b> % 3	35% 42%	49% 56%	63%	70%	77% 8

DETAILS OF NON COMPLIANT INVESTMENTS						
Name of Investment	Type	Value Before	Provision	Value After	% Net	% Gross
		Provision	(if any)	Provision	Assets	Assets
Escort Investment Bank Limited	TFC	460,475	-	460,475	0.12%	0.12%
Pace Pakistan Limited	TFC	9,089,080	9,089,080	-	0.00%	0.00%
Dewan Cement Limited	TFC	150,000,000	150,000,000	-	0.00%	0.00%
Invest Capital and Investment Bank Limited	TFC	30,000,000	30,000,000	-	0.00%	0.00%
Invest Capital and Investment Bank Limited	TFC	15,569,441	15,569,441	-	0.00%	0.00%
Eden Housing Limited	SUKUK	8,524,030	5,114,418	3,409,612	0.90%	0.89%
New Allied Electronics Industries Limited	TFC	25,433,190	25,433,190	-	0.00%	0.00%
Kohat Cement Company Limited	SUKUK	7,174,388	-	7,174,388	1.89%	1.87%
Invest Capital Investment Bank Limited	COM	31,500,000	23,625,000	7,875,000	2.08%	2.05%
Trust Investment Bank Limited	COI	8,041,359	8,041,359	-	0.00%	0.00%
TOTAL		285,791,963	266,872,488	18,919,475	4.99%	4.92%

DIF (DMMF) TOP TEN DEBT SECURITIES						
INVESTEE COMPANY	TYPE	%				
Avari Hotels (Pvt) Limited	TFC	6.13%				
Trust Investment Bank Limited	TFC	3.71%				
Invest Capital Investment Bank Limited	COM	2.08%				
Kohat Cement Company Limited	SUKUK	1.89%				
Eden Housing Limited	SUKUK	0.90%				
Escort Investment Bank Limited	TFC	0.12%				
TOTAL		14.83%				

#### FUND MANAGER'S COMMENTS

During the month, Fund generated the return of -41.64% pa. It was due to the provisions on non-performing debts. The NAV has already hit the rock bottom and we are hopeful in coming months, fund will generate handsome returns. DIF is still a goldmine for those who want to earn capital gains on investments.

#### WWF DISCLOSURE

The Scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 3.47M, if the same were not made the NAV per unit/return YTD of the Scheme would be higher by Rs. 0.63/6.61%. For details investors are advised to read the Note 8 of the latest Financial Statements of the Scheme.



# TREASURE CHEST - JULY 2012

3.28%

< A-

FUND STATISTICS				
Structure	Open End			
Industry Category	Islamic Asset Allocation			
Benchmark	25% KMI-30 + 75% Savings Rate			
Shariah Advisor	Mufti Zeeshan Abdul Aziz			
Trustee & Custodian	CDC Pakistan Limited			
Auditor	Ernst & Young Ford Rhodes Sidat Hyder			
Registrar	Noble Computers Services (Pvt) Ltd			
Legal Advisor	Bawaney & Partners			
Launch Date	14-Jul-2007			
Listing	KSE			
Duration	Perpetual			
Management Fee	1.50% per annum			
Sales Load	1.50% Front End			
Pricing Mechanism	Forward			
Risk Profile	Medium			

1.9					
PERFORMANCE STATISTICS					
Net Assets	PKR 235.44 Mn				
NAV	PKR 87.1549				
Wt. Avg. Time To Maturity	0.43 Years				
Standard Deviation	N/A				
Sharpe Ratio	N/A				
Sortino Ratio	(1.08)				
Information Ratio	N/A				
VAMI	0.93				

RETURNS	Jul-2012	Jun-2012
DIF-S	-7.24%	3.45%
Benchmark	1.79%	0.17%
Alpha	-9.03%	3.28%

HISTORICAL RETURNS				
1 Month	3 Months	6 Months	YTD	
-7.24%	-3.29%	-17.51%	-7.24%	

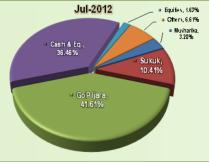
Jul-2012

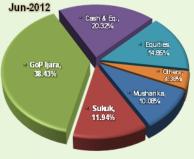
#### INVESTMENT OBJECTIVE

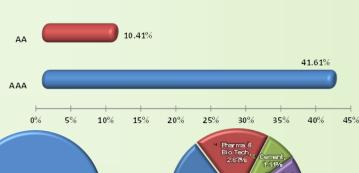
To provide Riba-Free "Halal Munafa!" to investors by investing maximum 25% of net assets in equities, while the high percentage of non-equity income provides stability.

ASSET MIX	Jul-2012	Jun-2012
Musharika	3.28%	10.08%
Sukuk	10.41%	11.94%
GoP ljara	41.61%	38.43%
Cash & Eq.	36.46%	20.32%
Equities	1.63%	14.85%
Others	6.61%	4.38%

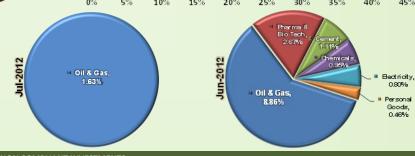
CREDIT QUALITY	Jul-2012	Jun-2012
AAA	41.61%	38.43%
AA	10.41%	9.76%
< A-	3.28%	10.08%
Unrated	0.00%	2.18%







EQUITY ALLOCATION	Jul-2012	Jun-2012
Oil & Gas	1.63%	8.86%
Pharma & Bio Tech	0.00%	2.67%
Cement	0.00%	1.11%
Chemicals	0.00%	0.95%
Electricity	0.00%	0.80%
Personal Goods	0.00%	0.46%



DETAILS OF NON COMPLIANT INVESTMENTS						
Name of Investment	Туре	Value Before	Provision	Value After	% of Net	%Gross
		Provision	(if any)	Provision	Assets	Assets
Pak ⊟ektron Limited	SUKUK	17,280,105	17,280,105	-	0.00%	0.00%
Maple Leaf Cement Factory Limited	SUKUK	48,084,137	48,084,137	-	0.00%	0.00%
Maple Leaf Cement Factory Limited	SUKUK	1,840,000	1,840,000	-	0.00%	0.00%
New Allied Electronics Industries Limited	SUKUK	5,027,500	5,027,500	-	0.00%	0.00%
Invest Capital Investment Bank Limited	COM	31,500,000	23,625,000	7,875,000	3.34%	3.28%
TOTAL		103,731,742	95,856,742	7,875,000	3.34%	3.28%

DIF (DMMF) TOP TEN SECURITIES				
Investee Company	Туре	%		
Gop ljarah	SUKUK	42.48%		
Engro Fertilizer Limited	SUKUK	10.63%		
Invest Capital Investment Bank Limited	COM	3.34%		
TOTAL		56.46%		

#### **FUND MANAGER'S COMMENTS**

During the month, Fund generated a return of -7.24% as compared to its benchmark which produced a return of 1.79%, hence, underperformed by 9.03%. It was due to provisions on non-performing debts. DIF is still a goldmine for those who want to earn capital gains on investments.

#### WWF DISCLOSURE

The Scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 1.25M, if the same were not made the NAV per unit/return YTD of the Scheme would be higher by Rs. 0.46/0.49%. For details investors are advised to read the Note 8 of the latest Financial Statements of



# FIRST DAWOOD MUTUAL FUND

#### **TREASURE CHEST - JULY 2012**

FDMF

Unrated

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ввв-

1.11%

3.70%

**1.37**%

0.41%

FUND STATISTICS			
Name of Fund First Dawood Mutual Fund			
Structure	Closed End		
Industry Category	Balanced		
Benchm ark	50% KSE-100 + 50% Avg. 6 M KIBOR		
Trustee & Custodian	CDC Pakistan Limited		
Auditor	Ernst & Young Ford Rhodes		
Registrar	FD Registrar Services Pvt. Limited		
Legal Advisor	Bawaney & Partners		
Launch Date	23-Mar-2005		
Listing	KSE		
Management Fee	2.00% per annum		
Pricing Mechanism	Forward		
Risk Profile	Medium - High		
AMC Rating AM3- by PACRA			

PERFORMANCE STATISTICS				
Net Assets	PKR 50	7.7 M		
NAV	PKR 8.7	4		
Wt. Avg. Time To Maturity	0.22 Yea	ars		
Standard Deviation	N/A			
Sharpe Ratio	N/A			
Sortino Ratio	N/A			
Information Ratio	N/A			
VAMI	1.02			
RETURNS	Jun-2012			

	1 Month	3 Mor	iths	6 Months		YTD	
ніѕто		RICA	L RETURN:	s			
	Alpha		-0.97%		1.1	11%	
	Benchmark		2	3.31%	0.8	0.55%	

Month 3 Months 6 Months YTD
.34% 4.80% 1.27% 2.34%
INVESTMENT OBJECTIVE

Jul-2012

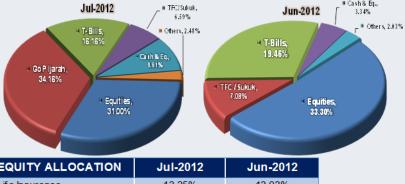
2.34%

1.67%

To preserve the investor's capital while providing a return greater than that offered by other investments of similar risk profile through investments in a mixed portfolio of money market, fixed income and stocks.

ASSET MIX	Jul-2012	Jun-2012
Equities	31.00%	33.30%
GoP ljarah	34.16%	0.00%
T-Bills	16.16%	19.46%
TFC/Sukuk	6.59%	7.08%
Cash & Eq.	9.61%	3.34%
Others	2.48%	2.03%
Jul-2012	# TEC/Sukuk.	■ Cash & Eq.,

CREDIT QUALITY Jul-2012 Jun-2012 AAA 50.32% 19.46% 0.41% 0.42% BBB-1.37% 1.76% <BBB-3.70% 3.78% Unrated 1.11% 1.13%



ааа 🥌					50	0.32%
0%	10%	20%	30%	40%	50%	60%
✓ Pharma & Bio Tech, 6.98%	10000	& Gas, 52%		■ Bo	n-Life Insuranc 1.62% everages, 1.11 Banks, 0.76 quity Invest. ruments, 0.52	% % %
	nsurance, 3.35%			- N	nancial Service 0.32% Construction & Materials , 0.23 Personal Good 0.12%	· %

EQUITY ALLOCATION	Jul-2012	Jun-2012
Life Insurance	13.35%	13.03%
Pharma & Bio Tech	6.98%	5.98%
Oil & Gas	5.52%	6.50%
Non-Life Insurance	1.62%	1.59%
Beverages	1.11%	0.90%
Banks	0.76%	0.79%
Equity Invest. Instruments	0.52%	0.56%
Chemicals	0.48%	1.04%
Financial Services	0.32%	0.45%
Construction & Materials	0.23%	1.55%
Personal Goods	0.12%	0.32%
⊟ectricity	0.00%	0.45%
Food Producers	0.00%	0.13%

DETAILS OF NON COMPLIANT INVESTMENTS						
Name of Investment	Type	Value Before	Provision	Value After	% Net	%Gross
		Provision	(if any)	Provision	Assets	Assets
Escort Investment Bank Limited	TFC	920,950	-	920,950	1.38%	1.37%
Telecard Limited	TFC	6,818,728	6,818,728	-	0.18%	0.18%
Maple Leaf Cement Factory Limited	SUKUK	54,372,446	54,372,446	-	0.00%	0.00%
Maple Leaf Cement Factory Limited	SUKUK	1,844,992	1,844,992	-	0.00%	0.00%
Pace Pakistan Limited	TFC	9,988,000	9,988,000	-	0.00%	0.00%
B.R.R. Guardian Modaraba	SUKUK	18,046,875	-	18,046,875	0.00%	0.00%
Amtex Limited	SUKUK	22,500,000	22,500,000	-	3.55%	3.52%
Invest Capital and Investment Bank Limited	TFC	19,461,809	19,461,809	-	0.00%	0.00%
New Allied ⊟ectronics Industries Limited	TFC	7,222,749	7,222,749	-	0.00%	0.00%
Kohat Cement Company Limited	SUKUK	5,662,500	-	5,662,500	0.00%	0.00%
TOTAL		146,839,049	122,208,724	24,630,325	5.12%	5.07%

FDMF TOP TEN DEBT SECURITIES					
Investee Company	Туре	%			
Gop ljarah	SUKUK	34.47%			
B.R.R. Guardian Modaraba	SUKUK	3.55%			
Trust Investment Bank Limited	TFC	1.38%			
Kohat Cement Company Limited	SUKUK	1.12%			
Avari Hotels (Pvt) Limited	TFC	0.42%			
Escort Investment Bank Limited	TFC	0.18%			
TOTAL		41.12%			

#### FUND MANAGER'S COMMENTS

During the month, Fund generated a return of 2.34% against 3.31% return on its benchmark, hence, underperformed by 0.97%. In anticipation of positive market sentiments, FDMF has taken new exposures with cautious approach.

#### WWF DISCLOSURE

The Scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 0.24M, if the same were not made the NAV per unit/return YTD of the Scheme would be higher by Rs. 0.0042/0.05%. For details investors are advised to read the Note 10 of the latest Financial Statements of the Scheme