



CORPORATE BRIEFING SESSION
(2021-2022)

November 21, 2022

COMPANY HISTORY

786 Investments Limited was incorporated on September 18, 1990 as a public limited Company in Pakistan. The company is registered as a Non-Banking Finance Company under the Non-Banking Finance Companies Rules, 2003. The Company has obtained the licenses to carry out investment advisory services and asset management services under the NBFC Rules and Non Banking Finance Companies and Notified Entities Regulations 2008.

Commencement of Operations	January 1, 1993
Head Office	G3, BRR tower, Hassan Ali Street, Off I.I. Chundrigar Road, Karachi.
Major Investors	First Dawood Investment Bank Ltd.
	The Bank of Khyber
	BRR Guardian Modaraba
	Miss Tara Uzra Dawood
Market Share Price as on June 2022	PKR 5.33/-
Company Rating	AM-3

COMPANY PROFILE



100%

Public Listed Company

AM-3

Management Rating

589 Mn

Asset under Management

1k

Client Base

1

No. of Fund and Plan

RENEWAL OF 786 IL LICENSES FOR ASSET MANAGEMENT & INVESTMENT ADVISORY SERVICES

- The license to carry out “Asset Management Services” has been successfully renewed vide its letter No. SCD/AMCW/38/786IL/AMS/04/2022 dated May 12, 2022 with effect from May 26, 2022 and valid till May 25, 2025. License shall further be renewable by the Commission for next three years, subject to the compliance of the NBFC Rules and the NBFC Regulations.
- The license to carry out “Investment Advisory Services” has been successfully renewed vide its letter No. SCD/AMCW/37/786IL/IAS/07/2022 dated May 12, 2022 with effect from May 26, 2022 and valid till May 25, 2025. License shall further be renewable by the Commission for next three years, subject to the compliance of the NBFC Rules and the NBFC Regulations.
- We have one Public unlisted Client and providing them non-discretionary advisory services. We are looking at this as a separate segment and hunting for the cliental.

COMPANY PERFORMANCE

Particular		Change %	30-Jun-22	30-Jun-21
			Rupees	
Management Fees	↑	49.18%	13,182,987	8,836,778
Advisory fee	→	0.00%	1,111,112	1,111,112
Gross Revenue	↑	43.69%	14,294,099	9,947,890
Income from Investments	↓	-3.51%	15,924,658	16,504,158
Other Operating Income	↓	-69.30%	1,148,388	3,740,722
Total Revenue	↑	14.24%	30,218,757	26,452,048
Administration & Operating Expenses	↑	6.54%	- 24,990,211	- 23,456,960
Financial Charges	↑	54.93%	- 2,556,393	- 1,650,044
Total Expenses	↑	9.72%	- 27,546,604	- 25,107,004
Profit Before Taxation	↓	-24.88%	3,820,541	5,085,767
Profit After Taxation	↓	-75.36%	792,288	3,214,948

FINANCIAL HIGHLIGHTS

Particular		Change %	2022	2021
			Rupees In Million	
Authorized Capital	→	0%	200	200
Paid Up Capital	→	0%	149.7375	149.7375
Shareholders Equity	↑	0.35%	230.922	230.130
Total Assets	↑	1.20%	251.871	248.876
Short- Term Investment in Securities	↓	5.24%	226.530	215.246
Management Fees	↓	49.185	13.182	8.836
Other Income	↑	69.30%	1.148	3.740
Profit Before Taxation	→	24.87	3.820	5.085
Taxation	↓	61.9%	3.028	1.870
Profit After Taxation	↑	75.35%	0.792	3.214
	↓		Rupees	
Book Value Share	↑	0.34%	11.546	11.506
Earning Per Share	↓	-76.19%	0.05	0.21

FUND PERFORMANCE REVIEW

Fund Bench Mark Six Month average deposit rates of three (3) A rated schedules Islamic Banks or Islamic windows of Conventional Banks as selected by MUFAP.

Fund Return				
Particulars		Change %	YTD Return	Bench Mark
June 2022	↑	211.97%	10.42%	3.34%
June 2021	↑	43.82%	5.12%	3.56%
Net Asset value				
Particulars		Change %	FY 2022	FY 2021
Net Asset value	↓	21.01%	589.33 mn	746.11 mn
NAV Per Unit	↑	0.65%	81.7156	81.1828

FINANCIAL HIGHLIGHTS

- The company has the same authorized & paid-up capital however, shareholders' equity has increased by 0.35%, which raises total assets by 1.2%.

The raise in Shareholder's equity is due to the following reasons.

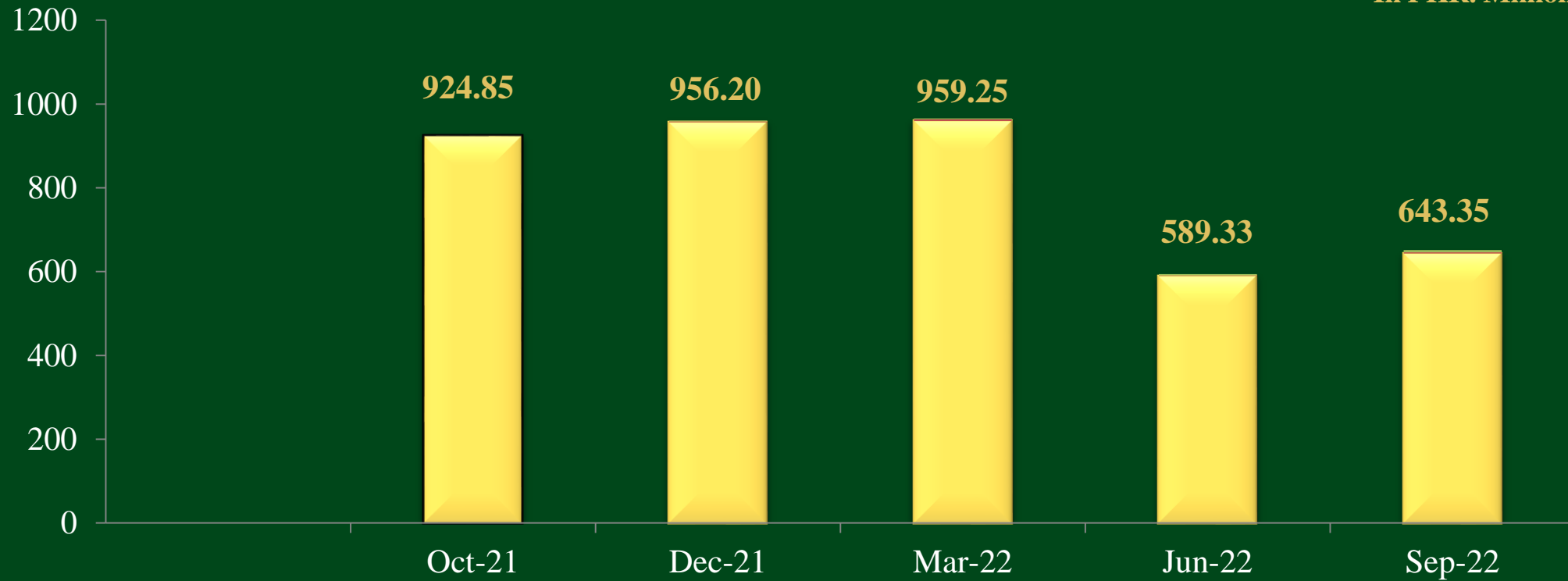
- 786 Investments Limited earned profit earned during the period 2021 & 2022.
- The Company recorded a Profit of PKR 0.79 million during the period ended June 30, 2022, as compared to a profit of PKR 3.21 million FY22.
- The Company Income which comprised of Management Fees increased by PKR 4.35 million representing a 49% increase in Management Fees.
- Simultaneously The administrative and operating expenses increased by PKR 1.53 million representing a 6.54% increase in administrative and operating expenses.
- Profit before tax has been decreased by -24.88% profit after taxation calculated for the period is PKR 0.792 million which decreases by 75% as compared to last year.

786 SMART FUND

ASSET UNDER MANAGEMENT

(AUMs)

In PKR. Millions



786 SMART FUND INVESTMENT STRATEGY

Meet redemption needs
Risk-averse investments
Prudent decisions
Protect unitholders
Healthy liquidity
Steady profit
Strategic
Reliable
Profit
Stakeholders
Trustworthy
Fund manager of choice

786 Smart Fund	
Assets Allocation June 2022	
Bank Balances	49.61%
Investment in Debt Securities'	6.79%
Islamic Commercial Papers	42.25%
Other Assets	1.35%

Assets Rating June 2022	
AA	43.64%
AA-	26.86%
A+	28.14%
Unrated	1.36%

QUESTION & ANSWER SESSION

THANK YOU